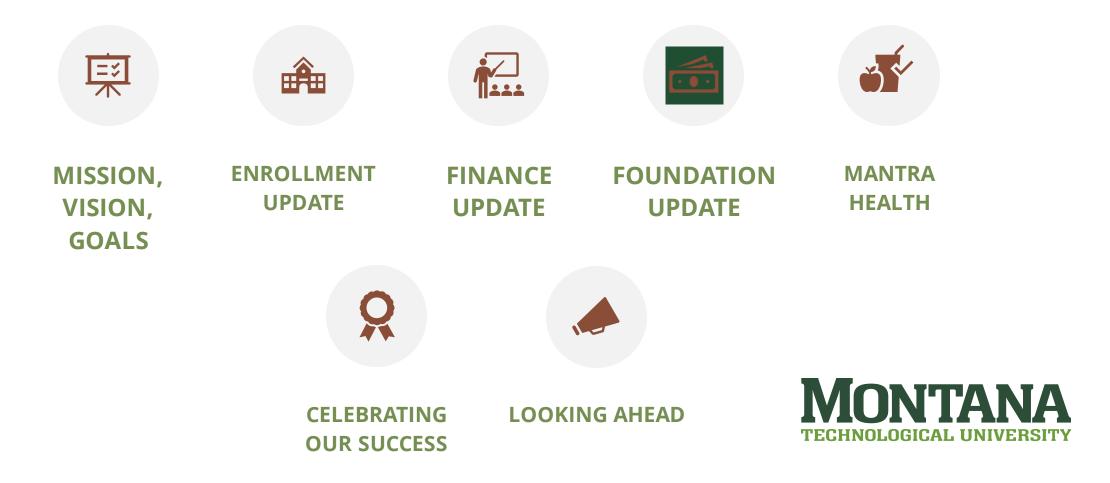
ADVANCE INC. Montana Technological University

OCTOBER 17, 2023 | LIBRARY AUDITORIUM



TODAY'S AGENDA



MISSION

As Montana's Special Focus Institution, Montana Technological University provides a transformative student experience by developing leaders and advancing science, engineering, and technology, with the purpose of benefiting humanity while meeting the changing needs of society.



OUR VISION

To be the institution of opportunity and innovation.



GOALS





Programs of Distinction



A Healthy and Vibrant Campus Ecosystem





FALL 2023 ENROLLMENT

Le Barris Lo



OVERALL ENROLLMENT

	Fall 2018	Fall 2019	Fall 2020	Fall 2021	Fall 2022	Fall 2023
Total Headcount	2,583	2,421	2,329	2,339	2,280	2,321
Undergraduate	2,330	2,200	2,110	2,130	2,092	2,134
Graduate	253	221	219	209	188	187
Gender						
Female	40%	41%	41%	42%	40%	39%
Male	60%	59%	59%	58%	60%	61%

Origin Address						
International	8%	5%	4%	3%	2%	2%
Montana	75%	77%	80%	79%	79%	79%
Other U.S. States	17%	17%	17%	18%	19%	19%

Residence Hall Students	272	315	323	361	416	436
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UNDERGRADUATE ENROLLMENT



NORTH CAMPUS UNDERGRADUATE ENROLLMENT

	Fall 2018	Fall 2019	Fall 2020	Fall 2021	Fall 2022	Fall 2023
North Campus Undergraduate	1,591	1,493	1,431	1,474	1,437	1,435
Instate	1,174	1,153	1,148	1,191	1,151	1,136
Out of State	233	158	109	76	54	26
Western Undergraduate Exchange (WUE) & Advantage	184	182	174	207	232	273

New First Time Freshman	273	275	273	324	304	294
Retention	78%	81%	79%	76%	81%	
New Transfer	119	89	60	69	64	71



SOUTH CAMPUS UNDERGRADUATE ENROLLMENT

	Fall 2018	Fall 2019	Fall 2020	Fall 2021	Fall 2022	Fall 2023
Highlands College	739	707	679	656	655	699
Dual Credits	316	312	324	339	331	354
Traditional Students	423	395	355	317	324	345
Highlands (less Dual Credit)						
Instate	389	368	334	283	280	291
Out of State	29	23	16	12	13	8
Western Undergraduate Exchange (WUE) & Advantage	5	4	5	22	31	46
New First Time Freshman	146	136	133	108	119	145
Retention	57%	65%	63%	67%	65%	

GRADUATE ENROLLMENT



GRADUATE ENROLLMENT

	Fall 2018	Fall 2019	Fall 2020	Fall 2021	Fall 2022	Fall 2023
Graduate	253	221	219	209	188	187
Instate	98	76	83	65	59	48
Instate Distance	9	7	7	10	7	7
Out of State	2	2	2	3	21	43
Out of State Distance	105	102	100	91	81	79
TARA	39	34	27	39	10	-
WRGP				1	10	10





FINANCE UPDATE



FISCAL YEAR 2024

Montana Tech

ALL FUNDS SUBJECT TO BOARD OF REGENTS APPROVAL FISCAL YEAR 2024

Actual FY 2023	Budgeted FY 2024	Dollar Change Actual 2023 to Budgeted 2024	Percent Change Actual 2023 to Budgeted 2024	
\$ 28,807,639	\$ 29,091,350	\$ 283,711	1%	
19,580,789	27,161,273	7,580,484	39%	
8,592,116	9,460,477	868,361	10%	
6,800,909	5,999,609	(801,300)	-12%	
323,253	310,500	(12,753)	-4%	
7,810,897	11,368,342	3,557,445	46%	
\$ 71,915,603	\$ 83,391,551	\$ 11,475,948	16%	
	\$ 28,807,639 19,580,789 8,592,116 6,800,909 323,253 7,810,897	Actual FY 2023 2024 \$ 28,807,639 \$ 29,091,350 19,580,789 27,161,273 8,592,116 9,460,477 6,800,909 5,999,609 323,253 310,500 7,810,897 11,368,342	Budgeted FY Actual 2023 to Budgeted 2024 Actual FY 2023 2024 Budgeted 2024 \$ 28,807,639 \$ 29,091,350 \$ 283,711 19,580,789 27,161,273 7,580,484 8,592,116 9,460,477 868,361 6,800,909 5,999,609 (801,300) 323,253 310,500 (12,753) 7,810,897 11,368,342 3,557,445	

CURRENT UNRESTRICTED -"STATE BUDGET"

What makes up the current unrestricted budget?

State Support

- Set every other year (odd years) by the State of MT through the legislative process and executive branch
 - General Fund
 - General Fund Performance Funding
 - Millage (6 MIL Levy)
 - One Time Only OTO

Tuition Revenue

- Set by the Board of Regents every other year (odd years) following a legislative session
- Parameters set by Office of Commissioner of Higher Education based on Regent goals

CURRENT UNRESTRICTED REVENUE & METRICS

REVENUE	FY18	FY22	FY23	%Cha	ange	FY24	%Change
				1yr	5yr	Budgeted	1yr
State Support (base)*	\$15,171,959	\$15,485,854	\$15,654,173	1%	3%	\$16,784,579	7%
State Support (OTO)		\$543,612	\$1,258,211	131%	-	\$0	-
Net Tuition Revenue	\$14,559,996	\$11,029,449	\$10,826,004	-2%	-26%	\$10,753,936	-1%
Transfers/Other	\$966,942	\$838,451	\$1,070,821	28%	11%	\$1,552,835	45%
Total Operating Revenue	\$30,698,897	\$27,897,366	\$28,809,209	3%	-6%	\$29,091,350	1%
*includes campus base + earned portion of P	F						
Student FTE	2,309	1,950	1,906	-2%	-17%	1,858	-3%
Resident Students	1,732	1,548	1,502	-3%	-13%	1,446	-4%
Non-resident Students	577	402	404	0%	-30%	412	2%
Key Metrics							
State % Share	51.0%	59.2%	61.0%	2%	10%	60.9%	0%
State Support per Res FTE	\$8,762	\$10,004	\$10,422	4%	19%	\$11,608	11%

State % Share – budgeted for 61%, peer group median = 51%

State \$\$ per Resident FTE = \$11,608, MUS FY22 average = \$11,426

CURRENT UNRESTRICTED EXPENDITURES & METRICS

EXPENDITURES	FY18	FY22	FY23	%Cha	nge	FY24	%Change
				1yr	5yr	Budgeted	1yr
Instruction	\$18,506,444	\$16,217,569	\$16,754,733	3%	-9%	\$16,993,727	1%
Academic Support	\$1,788,994	\$1,616,551	\$1,652,047	2%	-8%	\$1,984,756	20%
Student Services	\$3,284,770	\$3,496,768	\$3,922,499	12%	19%	\$3,798,441	-3%
Institutional Support	\$2,660,703	\$2,069,510	\$2,259,249	9%	-15%	\$2,177,310	-4%
Operation & Maintenance	\$4,071,685	\$3,917,412	\$4,068,264	4%	0%	\$3,980,487	-2%
Research	\$119,256	\$81,496	\$99,167	22%	-17%	\$106,629	8%
Public Service	\$0	\$0	\$0	-	-	\$0	-
Scholarships	\$420,128	\$308,109	\$51,680	-83%	-88%	\$50,000	-3%
Total CU Exp (net of waiver)->	\$30,851,980	\$27,707,413	\$28,807,639	4%	-7%	\$29,091,350	1%
Student FTE	2,309	1,950	1,906	-2%	-17%	1,858	-3%
Key Metrics							
% Instruction Exp	60.0%	58.5%	58.2%	0%	-2%	58.4%	0%
% Instruct/Acad/Stud Ser	76.4%	77.0%	77.5%	1%	1%	78.3%	1%
Expenditures per Student	\$13,362	\$14,209	\$15,114	6%	13%	\$15,657	4%

Instruction – comprises 58% of total expenditures BOR target = 50%

% Instruction + Aca Support + Stud Service is 78% BOR target = 70%

Expenditures per Student – 71% of peer group median (includes agencies)

CURRENT UNRESTRICTED FACULTY/STAFF FTE & METRICS

(does not include graduate teaching/research assistants & part-time/other)

STAFFING	FY18	FY22	FY23	%Cha	ange	FY24	%Change
				1yr	5yr	Budgeted	1yr
Contract Faculty (all)	168	134	129	-4%	-23%	134	4%
Contract Administrators	8	8	8	-1%	-6%	8	6%
Contract Professionals	47	40	40	-2%	-15%	40	1%
Classified FTE	76	70	65	-7%	-14%	70	8%
Total Faculty/Staff	298	252	241	-4%	-19%	253	5%
EXPENDITURES							
Personnel Services	25,615,025	22,293,122	22,261,837	0%	-13%	24,136,341	8%
Total Expenditures (net of waivers)	30,851,980	27,707,413	28,807,639	4%	-7%	29,091,350	1%
Student FTE	2,309	1,950	1,906	-2%	-17%	1,858	-3%
Key Metrics							
Student to Faculty Ratio	13.8	14.6	14.8	2%	8%	13.9	-6%
%Personnel Services of Total	83%	80%	77%	-3%	-6%	83%	6%

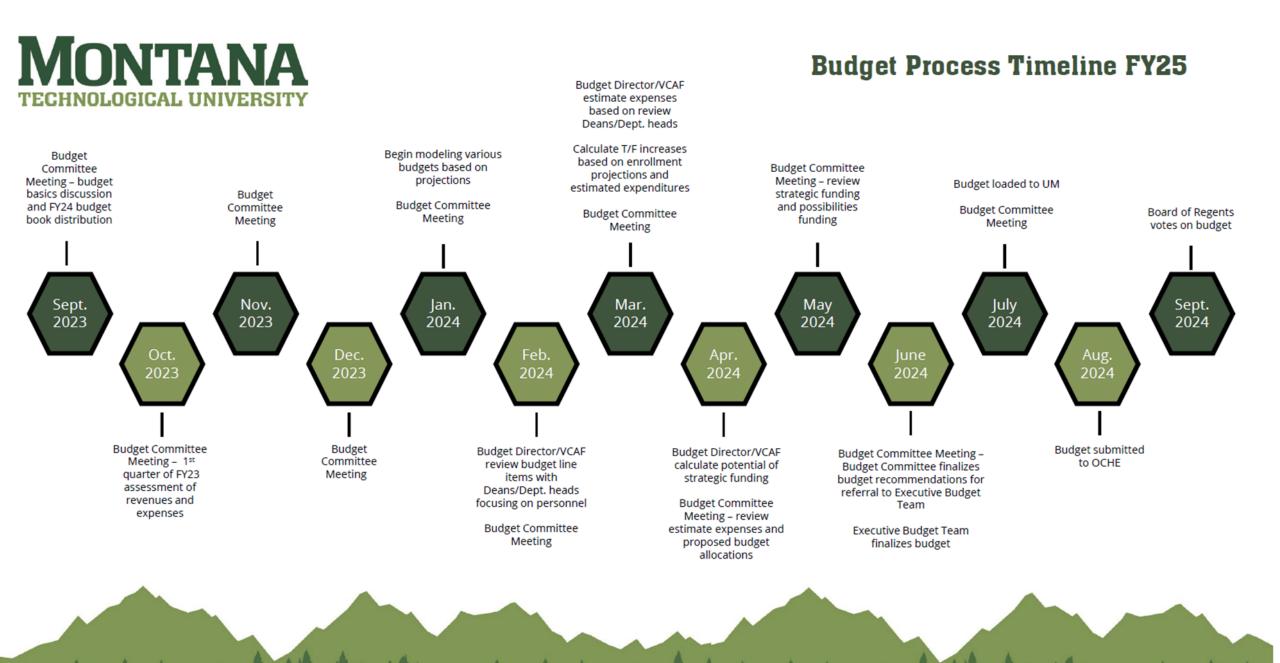
- Student to Faculty Ratio budgeted for 14 to 1, peers = 13 to 1
- Personal Services % Share budgeted for 83%, HECA* benchmark = 75%

*Higher Education Cost Adjustment, higher education specific inflation index developed by SHEEO

DISCOUNTS, WAIVERS & SCHOLARSHIPS

					100		
DISCOUNTS/WAIVERS/SCH	FY18	FY22	FY23	%Cha	ange	FY24	%Change
				1yr	5yr	Budgeted	1yr
BOR Designated	\$325,910	\$446,900	\$511,154	14%	57%	\$486,500	-5%
Resident Discretionary	\$1,029,309	\$1,130,039	\$1,004,494	-11%	-2%	\$966,775	-4%
Non-resident Discretionary	\$663,126	\$655,071	\$572,345	-13%	-14%	\$795,029	39%
Scholarships	\$425,128	\$324,272	\$60,558	-81%	-86%	\$55,000	-9%
Total Discounts/Waivers/Sch	\$2,443,473	\$2,556,282	\$2,148,551	-16%	-12%	\$2,303,304	7%
Student FTE	2,309	1,950	1,906	-2%	-17%	1,858	-3%
Key Metrics							
Waivers per Student FTE	\$1,058	\$1,311	\$1,127	-14%	7%	\$1,240	10%
Net Tuition Per Student FTE	\$6,306	\$5,656	\$5,680	0%	-10%	\$5,788	2%
							·

- Waivers per student: budgeted to at same level as FY23
- Net tuition per student to increase slightly



FOUNDATION UPDATE

- Fundraising Priorities
- FY23 Year-End
- DayOne
- FY24 Q1 Update
- Giving Tuesday/Calendar Year-End



FY23 YEAR END

- Gifts received \$13.7M
- Gifts committed \$31.7M
- Total Gifts \$45.4M
- Major Gifts (\$25,000+) received \$1.6M
- Annual Gifts (<\$24,999.99) received \$43.8M
- Total # of Gifts Processed 3,408



IMPACTS OF DAYONE

DayOne 2023 at a Glance:

- \$489,230 from 747 gifts
- 641 unique donors
 - 3% increase over 2022
- Most money raised online in the history of the event \$282,927
 - Represents a 46% increase over 2022
- \$205,303 in matching funds awarded
 - Total match pool for 2023 was \$486,000
 - 89% increase over 2022

Event Impact 2017-2023

- Dollars raised: \$1.7 million
- Total Gifts: 4,138
- Funds and Programs impacted: 112





FY24 Q1 UPDATE FYTD compares 7/1/22-10/12/22 to 7/1/23-10/12/23

Total Donors FYTD 24.4%

FY23 (865) FY24 (1,076)

Need 633 donors to reach FY24 goal of 1,709

63% of goal achieved

New Acquisitions FYTD 23.1%

FY23 (195)

FY24 (240)

Need to acquire 145 donors to reach FY24 goal of 385

62% of goal achieved

Retained Donors FYTD 9.6% increase FY23 (513) FY24 (562) Need to retain 415 donors to reach FY24 goal of 977 58% of goal achieved

Renewed Donors FYTD 74.5% FY23 (157) FY24 (274) Need to renew 73 donors to reach FY24 goal of 347 79% of goal achieved



FY24 Q1 UPDATE FYTD compares 7/1/22-10/12/22 to 7/1/23-10/12/23

Alumni Engagement 7/1/23-10/12/23 392 event attendees

Need 294 more attendees to reach FY24 goal of 686

57% of goal achieved

Total Fundraising goal of \$7M 7/1/23-10/12/23 \$2,159,277 raised 31% of goal achieved 2% ahead



MANTRA HEALTH & MONTANA TECH



MANTRA HEALTH & MONTANA TECH

2022-2023 Model	Moving Forward
 20 hours of scheduled therapy per week 	 24/7 crisis support
One clinician	 Therapy (12 sessions / student)
 87.5% of students who scheduled attended appt. 	 Network of licensed clinicians
 100% who completed intake have scheduled and attended appts. 	 Peer to Peer support communities – confidential
	 Emotional wellness coaching & self-care resources

LOGGING IN

- All Montana Tech students can create an account.
- Access via web version or Mantra Health App via Apple or Android.

Get started

Note: The Mantra Care Hub is currently only available to students of specific schools.

Email address

School email address

Continue

You'll be directed to sign in with your school SSO account.

If you're in an emergency or crisis and need immediate help, call 911 or go to the nearest emergency room.

Suicide Prevention Hotline: Call 988

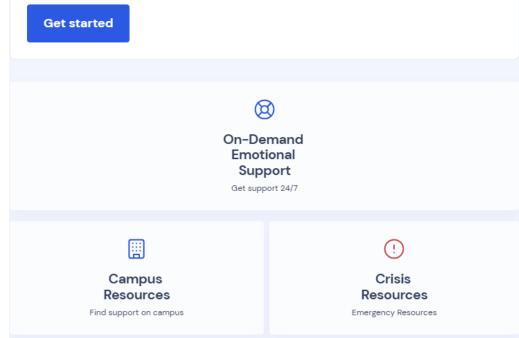
Crisis Text Line: Text HOME to 741741

Welcome, Joe

Care Recommendations

Find mental health care that works

Not sure where to start? Complete a brief questionnaire to receive recommendations that best suit your needs.



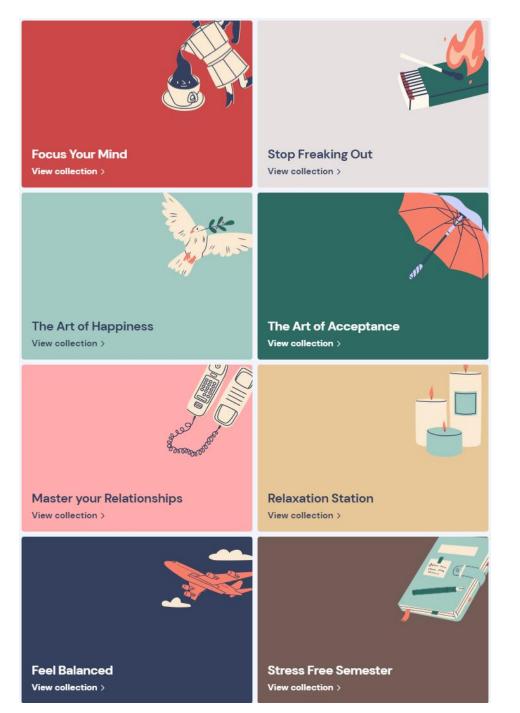


Self Care

Get the tools to deal with whatever comes your way.

Quick, practical, evidenced-based skills to help you feel better and handle any situation.

Browse Skills



INTAKE ASSESSMENT

- Help students know where to begin
- Recommended resources
- Provide clinician with important information



Find Care

 \leftarrow

We're here to help with the next steps of your mental health journey

Taking care of your mental health is essential. This assessment has been carefully designed to connect you to the most suitable level of care for your unique needs.

Completing this form will take no more than 10 minutes.

Start assessment

×

IT TAKES A VILLAGE

How can you help?

- Normalize getting help
- Non-clinical conversations
- Concern reports

Concern Report

Faculty, staff, students, and others may refer a student or a faculty or staff member who many be struggling with personal or emotional difficulties or who may be exhibiting concerning behavior.

Report a concern.

A Mantra Health MONTANA

Support student success and well-being

Connect students to school-sponsored mental health and wellness services.

Montana Tech has partnered with digital mental health provider Mantra Health to bring students an extended suite of accessible, diverse, highquality care.

Students can set and reach goals, regulate their emotions, and improve their relationships, which will help with academic performance, student persistence, and retention.

Emotional Wellness Coaching

Short, self-guided wellness courses for improving students'

Short-term, goal-oriented intervention for students

Holistic, evidence-based care provided by a highly trained therapist who understands the student experience.

Therapy

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Self Care

life skills

On-Demand Emotional Support In-the-moment support and problem solving

24/7 Crisis Support

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Bilingual crisis support staff available via phone or text

Access the Care Hub anytime, anywhere.

Refer students today!



CELEBRATING SUCCESS

- Lance College of Mines & Engineering Celebrated
- Largest Career Fair ever
- Ranked #1Best College in Montana by DegreeChoices.com
- Hosted over 200 at Trades & Technology Day
- Enjoyed Family Weekend with many families



LOOKING AHEAD

- 10/18: Digger Integrity Day
- 10/20: SAP Next-Gen Lab Grand Opening
- 10/25: Harvest Hurrah
- 11/16-17: Board of Regents (Missoula)
- 11/28: Giving Tuesday
- 12/1: Holiday Stroll
- 12/8: Lineman Rodeo
- 12/8: Graduate reception
- 12/9: Fall commencement
- 12/12: Holiday brunch





